

Business Unit Manager – George Barnsdale Commercial

Main Job Purpose:

Managing the day-to-day running of the commercial installation arm of our business. Working with a team, you will ultimately be responsible for the installations, project and programme management, customer experience, logistics and financial control. Although maintaining a clear overall picture, you will still hold certain supporting responsibilities, such as attending client meetings, on-site visits, and customer involvement.

You will work collaboratively with the manufacturing side of the business to ensure a smooth workflow into the installation side. This will involve working heavily with the operational team, encompassing, order processing, design, manufacturing, procurement, delivery & logistics, and finance.

Part of the job will also include influencing and contributing to the overall policies and procedures of the Company and ensuring they are adhered to. You will have to assist in driving the strategies and effectiveness of the business unit. Alongside this, you must provide direction and guidance to your team – improving work standards and monitoring performance.

Main duties of Role:

- Overall responsibility for customer expectation management, alongside programme and project management.
- Project and installation KPIs.
- Working closely with the Operations Manager to ensure synergy between manufacturing and installations.
- Working closely with the financial team to ensure cost control, forecasting and reporting is completed.
- Overall responsibility for on time, in budget installations.
- Interconnected working relationship with the manufacturing side of the business to ensure.
- Demonstrate the Company Values, both personally and within your team.
- Observe all safety rules and procedures, ensuring that the work area, equipment and materials are left in a safe state; and that reasonable care is taken for the health and safety of all fellow employees and any other persons within the work area.
- Work in a manner that actively seeks to reduce any negative environmental impact in relation to the processes and procedures operating within their area and across the wider business e.g. reduction of waste, recycling etc.
- Carry out and comply with all company policies, procedures and instructions and any other reasonable duties deemed necessary by the company.

If you would like to apply for any of these roles please send a CV and covering letter to hr@gbstp.com or call 01775 821921

Essential Requirements:

- Highly motivated with exceptional leadership, organisational and interpersonal skills.
- Minimum of 5 years' experience within a management role – encompassing leadership, performance management and interdepartmental collaboration.
- Excellent performance management and team development experience.
- Experience of distance resource management.
- Demonstrable experience of reporting and KPI management.
- Ability to manage varied team workloads, with excellent prioritisation and delegation skills.
- Policy and procedure implementation, with continuous improvement experience.
- Experience of QA and QC.
- Financial understanding, with insight into project cost control and budget adherence.
- Ability to work under pressure, to a tight time schedule, with excellent decision-making ability.
- Excellent IT skills – including MS Word, Excel, with the added ability to learn new systems.

Desirable Requirements:

- Understanding of construction projects.
- Understanding of HSEQ.
- Experience of contract conditions, programme and risk management.
- Degree in Business Administration, Operations Management or another related field.

Benefits :

- MHFA England Mental Health First Aiders
- Free Parking
- Perks at work – Discounts
- Corporate Clothing
- EAP Construction industry Helpline
- Working Party Meetings – Have your say
- Professional Development
- Pension
- HSEQ Committee & Employee Representatives

Hours: 8.00am – 5pm (40 Hours)

Holidays: 23 days plus bank holidays

Salary: £DOE

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